Local Public Health Services Collaborative (Collaborative)
Exhibit B – Services and Membership Pricing

Services

Insurance Contract Negotiation/Revalidation, and Credentialing
1. Currently the Collaborative is contracted with the major commercial and governmental insurers in Ohio – see the back for the updated list.
2. An important benefit in the transition: If a local health district has negotiated an individual contract with a payor that has not contracted with the Collaborative, the LHD can bill under its existing contract through the Collaborative's billing system.
3. Provider credentialing, as necessary to insurance carriers with negotiated contracts and to insurance carriers not requiring a contract, to allow for insurance billing by the Collaborative.

Fully Integrated Electronic Health Record and Practice Management System – eClinicalWorks (eCW)
1. Functionality includes scheduling, insurance verification, progress notes, claims production and auto-posting, clinical and claims reporting, IMPACT SIIS interface, lab interface, patient access, patient education materials.
2. LPHSC billing expert as a resource for proper coding and billing to maximize reimbursement, including follow up on denied claims, posting of payments received through LPHSC office. (over $6 million in YE 2023)

Standardized Fee Schedule, Financial Policies and Procedures, Business Processes
1. Fee Schedule includes prices based on vaccine cost, Medicare rates, and other prevailing industry factors.
2. Financial Policies include hardship and cash discounts, poverty sliding scale, write-offs, sample patient demographics forms.
3. Consultant available to conduct business processes review and other quality assurance processes.

Group Purchasing
The Collaborative has identified the optimal group purchasing contracts for the most common vaccines and other medications provided by its members, as well as other clinical supplies and equipment.

HealthCare Connect – Internet Discount Program
LPHSC submits a consortium application that allows both rural and non-rural LHDs to receive a 65% discount on internet services. ***There is an additional fee for participation in this program, in addition to the costs listed below.***

Participation Costs
Includes cost of practice management software and training, standardized policies and procedures, master fee schedule and forms, merchant account for credit/debit card transactions.

New Members	$9,500	Annual participation fee
Onboarding		One-time fee for contract changes, system configuration, support with data migration, initial staff training (5 days). Any data migration costs or new interface development costs will be the responsibility of the member.
	$3,500	Base fee (includes up to 5 eCW users, 2 provider licenses and 1 go-live location)
	$1,000	Additional users (sold in blocks of 5)
	$1,000	Each additional provider
	$3,000	Each additional clinic location (with simultaneous training during onboarding)
Remittance Fees	7%	Of the remittances received through LPHSC, 7% will be retained to defray monthly EHR and clearinghouse fees.

Prices Approved January 2025

Local Public Health Services Collaborative

List of Participating Payers

AARP Medicare
Aetna US Healthcare – *commercial, Medicare and exchange*
AmeriHealth Caritas – *Medicaid*
Anthem BCBS – *commercial, Medicare, Medicaid, and exchange*
Buckeye Community Health Plan – *Medicaid and exchange*
Bureau for Children with Medical Handicaps (CMH)*
CareSource Ohio – *Medicaid and exchange*
Cigna Healthcare*
GEHA – ASA Aetna
Molina Healthcare of Ohio – *Medicaid and exchange*
Humana – *commercial, Medicare, and Medicaid*
Medical Mutual of Ohio
Medicare*
Meritain Health
Ohio Medicaid
Paramount – *commercial (& former Medicaid)*
UMR
United Healthcare of Ohio – *commercial, Medicaid and exchange*

If the insurance card lists any of the above networks for claims submission, we are a participating provider.

* The payer contract is held locally by each LHD but claims submission is LPHSC supported

Payer list updated January 2025